

Written by 17 April 2023

## Business News Wales

Welcome to our round up of the latest business news for our clients. Please contact us if you want to talk about how these updates affect your business. We are here to support you!

### Managing inheritance tax

Like many other taxes, inheritance tax (or IHT) allowances have been frozen. This sounds generous of the chancellor at a time when the government is strapped for cash. But it actually means that we are paying more. Data from HMRC has revealed that Inheritance tax collected between April 2022 and February 2023 totalled £6.4bn, which is £900m higher than the same period last year.



The rise is actually due to the frozen tax-free allowance for inheritance tax (also known as the nil-rate band) – coupled with the rocketing rise of house prices.

It's estimated 10,000 more families could end up paying IHT, while the Treasury could receive nearly £8 billion a year over the next few years.

#### How can you reduce your inheritance tax bill?

When you die, your estate is valued, and this value is subject to inheritance tax (IHT). Generally, any excess over the nil-rate band (currently £325,000) is chargeable to inheritance tax at 40%. But there are ways to reduce your inheritance tax bill.

## 1. Give it away

The easiest way to pass your wealth onto your loved ones without paying tax is simply to give it to them.

- You can give up to £3,000 to loved ones each tax year without it becoming liable for IHT. If you didn't use the allowance last year, you can combine it and pass on £6,000.
- Gifts of £5,000 to children for a wedding are also protected from IHT; grandchildren can have up to £2,500.

If you die within seven years of making a larger gift, IHT will be payable. There's a sliding scale. Die three to four years after giving, the IHT rate lowers to 32%. At six to seven years it falls to 8%.

There is another way to give. Donate at least 10% of your estate to charity and get a 4% discount on your IHT rate for the rest of your estate, lowering it from 40% to 36%.

## 2. Put it in a pension

Your pension, depending on the type of pension plan you hold, if it is kept invested could be used to pass on wealth as it is usually excluded from your estate for IHT purposes. Nominate beneficiaries for your pension should you pass away before you receive it, and IHT isn't normally payable.

If you die after the age of 75 your beneficiaries will need to pay income tax on the money they take out.

## 3. Invest it (carefully)

Making the right kind of investments might help you avoid IHT. An individual savings account (ISA) can't help. ISAs are exempt from income tax and capital gains tax, but they form part of your estate for IHT.

There could be other solutions such as with Alternative Investment Market (AIM) holdings.

The companies listed on AIM tend to be smaller and more highly speculative in nature, in part due to AIM's relaxed regulations and listing requirements. However, Investing in AIM companies tends to be high risk investing and is not a route most people should consider. You should seek independent financial advice before considering investing in this market, remembering that, when investing, your capital is at risk and you could lose some or all of your investment.

## 4. Put it in trust

Setting up a trust to hold your assets could keep them out of your estate, and out of the taxman's reach – but the position has become more complicated in recent years, and it might not always be suitable. They may still have their uses. The trustee can control the assets, rather than them being passed onto the beneficiaries right away. This might help if your beneficiaries are not known for financial prudence or are

young children. You should seek Independent financial/legal advice before establishing a trust.

### 5. Insure it

You can take out a whole of life insurance policy large enough to mitigate some or all of your IHT liability. You may need to regularly review the level of cover if your estate increases in value as the original sum assured may not cover the whole IHT liability. Alternatively, you may choose a plan where the cover increases with inflation. Whichever option is chosen, have it written in trust. Your beneficiaries won't struggle with a huge inheritance tax bill when you die, but while you are alive you will be paying monthly premiums.

### 6. Get some help

Expert advice can be vital to help work out the total value of an estate, calculate how much inheritance tax is likely to be charged and understand what options are available to manage that tax bill. Advice on writing up a will to be tax efficient is also essential.

Please talk to us about any tax related questions you may have and if you need a financial adviser see: [Choosing a financial adviser | MoneyHelper](#)

## **Data protection and marketing webinar for small businesses**

The Information Commissioner's Office (ICO) is repeating its data protection and marketing webinar for small businesses, due to the popular demand it received last time it ran.

This free event will take place on Microsoft Teams on Tuesday 23 May from 10am to 11am.

The ICO's experts will share tips and advice to help small businesses handle people's information confidently and unlock the value of the personal information they hold. The webinar will also offer an opportunity for people to get involved and bring along questions.

The ICO will cover a range of topics, including:

- electronic marketing,
- privacy notices, and
- subject access requests (SARs).

The deadline for registrations is 5pm on 19 May 2023.

See: [Making data protection and marketing work for your small business | ICO](#)

## **ICO offers new Innovation Advice Service**

The Information Commissioner's Office (ICO) has launched a new service for UK organisations looking to use personal data in new and innovative ways

As part of their commitment to helping organisations innovate and grow, the ICO is trialling a new Innovation Advice Service, designed to answer specific data protection questions.

The service is aimed at organisations planning to use the personal data of people living in the UK, to drive a new or innovative product, service, or business model that is not currently live.

The service is open to organisations of any size and in any sector.

You can ask questions at any stage of planning, designing or development of your project. However, the ICO may prioritise questions where their response has the greatest potential to influence your thinking and planning, or where it could be helpful to lots of other organisations.

Your question must be about specific aspects of your new or innovative use of data. The ICO will not accept questions that are vague or generic.

See: [Innovation advice service | ICO](#)

## **What is Greenwashing?**

Greenwashing is the practice by which companies claim they are doing more for the environment than they actually are.

Greenwashing has increased as:

- companies' climate commitments are on the rise;
- consumers increasingly seek to buy more sustainable products;
- companies are incentivised to make products more attractive to consumers; and
- employees are attracted to work for companies with strong sustainability credentials.

Making false environmental claims hampers decarbonisation progress and impact. If greenwashing is not addressed, it will undermine the efforts of genuine leaders, creating confusion, cynicism, and a failure to deliver urgent climate action. It is a collective problem which requires collective action.

Watch The Carbon Trust's webinar on how to avoid greenwashing and read their top tips on how to counter greenwashing through transparent communications for your business.

See: [Briefing: how to counter greenwashing with transparent communications | The Carbon Trust](#)

## **UK FinTech Week 2023**

Join UK FinTech Week across the UK from 17 April to 21 April 2023, which will showcase Innovation in financial services on a global stage.

FinTech founders, bank ex-cos, technologists, entrepreneurs, investors, regulators, policy-makers, politicians, academics and media from around the world will come together to learn, discuss, debate and network.

This dedicated week is *the* best opportunity to discover why the UK is, and will remain, the world's preeminent financial services hub, packing a year's worth of knowledge, insight, and engagement into just five days.

See: [UK FinTech Week 2023 - Innovate Finance – The Voice of Global FinTech](#)

## **Third phase of the Industrial Energy Transformation Fund now live**

Following the success of Phases 1 and 2 and strong feedback from stakeholders, the Department for Energy Security and Net Zero (DESNZ) has announced plans to launch Phase 3 of the Industrial Energy Transformation Fund (IETF).

IETF Phase 3 will be worth £185 million in grant funding to UK businesses for energy efficiency and deep decarbonisation studies and deployment projects. The department will hold a full consultation with UK industry later this year to finalise the design of Phase 3 of the fund before launching the first IETF Phase 3 competition window early next year.

DESNZ is currently in the process of finalising plans and timelines for holding the IETF Phase 3 consultation and launching Phase 3 of the fund, which is subject to business case approvals. The Department will be engaging with stakeholders regularly over the coming months and further announcements will be made in due course.

See: [Industrial Energy Transformation Fund - Phase 3 now live - NAAME](#)

## **Consultation: The Border Target Operating Model**

The United Kingdom Government, in collaboration with the Scottish and Welsh Governments, has published its draft [Border Target Operating Model \(TOM\)](#), setting out a new model for importing goods from all countries into Great Britain, including the EU, in line with their [2025 Border Strategy](#).

The draft TOM proposes a new approach to security controls (applying to all imports), and sanitary and phytosanitary controls (applying to imports of live animals, animal products, plants and plants products) at the border. It sets out how controls will be simplified, digitised and, over time, delivered through the UK's new Single Trade Window.

The Cabinet Office will run a programme of engagement with stakeholders from all nations of the UK and international partners. It will consist of sector specific workshops and international events, as well as wider stakeholder groups and bespoke sessions, covering all aspects of the TOM.

- Tuesday 18 April 2023, 2pm to 4pm – Cabinet Office Seaports and Airports Workshop (online)
- Monday 24 April 2023, 2pm to 4pm – Cabinet Office Carriers Workshop (online)
- Wednesday 26 April 2023, 2pm to 4pm – Cabinet Office Hauliers, Logistics & Customs Intermediaries Workshop (online)
- Wednesday 17 May 2023, 2pm to 4pm – Cabinet Office Final Workshop, Stakeholder Reflections (online)

See: [The Border Target Operating Model: Draft for Feedback - GOV.UK \(www.gov.uk\)](https://www.gov.uk/government/consultations/the-border-target-operating-model-draft-for-feedback)

### **Future Leaders Fellowships: round 8**

UK Research and Innovation has opened for applications round 8 of their Future Leaders Fellowships programme. The programme aims to develop, retain, attract, and sustain research and innovation talent in the UK, and facilitate movement between disciplines and sectors.

To be considered for a fellowship, you must be an early career researcher or innovator who is either:

- looking to establish or transition to independence, or
- developing their own original and ambitious plans within a commercial setting.

You must be based at, and have the support of, an eligible academic or non-academic institution. This includes commercial organisations of any size and in any sector, provided that they are registered as eligible to apply for funding from the research councils.

Your project can last for up to four years, with the option to apply to renew for a further three years, to support long-term focus on a particular area of research or innovation, and continued career development.

There is no minimum or maximum project cost. The scheme will provide salary support, and there is no preference for lower or higher cost proposals. The closing date for applications is 4 July 2023.

So far, since the scheme started, almost 500 fellowships have been awarded to support applicants from diverse career paths, including those returning from a career break or following time in other roles. Funding is available for work in all research and innovation areas supported by UKRI.

See: [Future Leaders Fellowships: round eight – UKRI](#)

### **Mobility Pathfinder 2023**

There is £50k-£70k funding available for inspirational, life-enhancing ideas, prototypes, or plans to reimagine how personal mobility options in the UK can better support a rapidly ageing population to stay connected, active, and independent for longer.

Funded by the UKRI Healthy Ageing Challenge, part of Innovate UK, the UK's innovation agency, Design Age Institute's Mobility Pathfinder Innovation Programme invites innovators, businesses and entrepreneurs from across the UK to propose personal mobility solutions at ideation stage or beyond that are commercially viable, demonstrate creativity and innovation, and can be supported towards market by investment in good design.

See: [Mobility Pathfinder 2023 - Innovate UK KTN \(ktn-uk.org\)](#)

### **Volunteering: guidance for employers on how to manage the risks**

The Health and Safety Executive (HSE) has guidance on how to manage the risks to volunteers.

The guidance explains how health and safety law applies to volunteering.

There is also information on:

- when to report incidents involving volunteers, and
- including volunteers in your risk assessments.

The pages provide some specific advice for volunteers who manage non-domestic premises such as village and community halls, as well as guidance on charity retail and fundraising.

See: [Volunteering: How to manage the risks - HSE](#)

### **The Welsh Business Shows 2023**

The Welsh Business shows celebrates its 14th year and as always, they have a terrific line up of exhibitors, seminars and networking opportunities delivered at three locations.

This is Wales' largest business to business exhibition. The shows provide a platform for businesses of all sizes to showcase their products and services. The shows are an opportunity for you to acquire new business techniques, listen to inspiring keynote speakers, seek expert advice, gain knowledge from other delegates and exhibitors, and improve business contacts through networking.

This year's dates and venues are:

- 25 April 2023 – Cardiff City Stadium, Cardiff
- 5 July 2023 – Parc y Scarlets, Carmarthenshire
- 10 October 2023 – Liberty Stadium, Swansea

The shows are free to attend if you pre-register and there are also opportunities to exhibit.

See: [The Welsh Business Shows - Business Expo Wales | TWBS](#)

### **HCC Scholarship**

The Hybu Cig Cymru (HSC) scholarship is open. HCC offers this annual scholarship to applicants who are employed on a full-time basis within the Welsh red meat industry and who will, in the opinion of the interview panel, be able to make an ongoing contribution to the industry.

Successful applicants will spend up to six weeks studying the sheep, beef, or pork industry in a country of their choice. They must prove, through a selection process, how they would benefit as individuals from a HCC Scholarship opportunity and how their experiences would benefit the Welsh industry in general if they were selected. They will be expected, on their return, to present details and findings to the farming industry and also undertake a series of presentations to farmer groups.

See: [HCC Scholarship | HCC / Meat Promotion Wales](#)

### **MeetInWales Business Events Industry Roadshows**

If you are looking to grow business and increase revenue for your venue or tourism business, looking to reduce the effects of seasonality, already working in the business events sector and want to learn how to grow your market share, hone skills and capitalise on support and partnerships from *MeetInWales*, then you could register for one of the interactive workshops taking place throughout Wales in April.

Attendance is free of charge and open to all businesses in Wales with an interest in business events.

To register please select one of the links below for on your preferred location below:

- [Cardiff, 18 April 2023, 10am to 1pm, The Parkgate Hotel](#)
- [Aberystwyth, 19 April 2023, 1pm to 4pm, National Library of Wales](#)
- [Llandudno, 20 April 2023, 10am to 1pm, Dylans](#)

See: [MeetInWales Business Events Industry Roadshows | Business Wales \(gov.wales\)](#)